NAME:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***Directions:***

* ***Pick a NEW car that you want to buy. It must be predicted to be under $50,000 (sorry, no dream cars today!). Fill out the information below.***
* ***Then, using the internet, go to the company website (like*** [***www.ford.com***](http://www.ford.com) ***) and find the MSRP for that car.***
* ***Go to*** [***www.kbb.com***](http://www.kbb.com) ***to find the price that Kelly Blue Book thinks the car should be sold for.***
* ***Then, find 3 prices for that car from local dealerships. Local dealerships will be considered any in PA, NJ, or DE. You can use*** [***www.cars.com***](http://www.cars.com) ***or*** [***www.vehix.com***](http://www.vehix.com) ***and search dealer inventory. Be sure the options match what you want.***

**CAR**

Make: Model:

Color: Year:

Options: **MSRP:**

**KBB price:**

#1:

Place sold (dealership):

Price offered:

Source:

#2:

Place sold (dealership):

Price offered:

Source:

#3:

Place sold (dealership):

Price offered:

Source:

NAME:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

NEW CARS

***Directions: Find 2 ACTUAL new cars that are available now for purchase. You can use any reputable site to find them. Then please fill out the info below about each car!***

**NEW CAR #1**

Make: MSRP:

Model: Options:

Color:

Incentives: Website found on:

**NEW CAR #1**

Make: MSRP:

Model: Options:

Color:

Incentives: Website found on: